

## Testimonials Regarding the Experience and Skills of our Staff

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“Marcia and I worked together on the Michigan Child Support Enforcement System project as trainers and training developers. Marcia served as the Financial Team lead and brought professionalism and creativity to her classroom presentations, as well as adding multimedia elements as appropriate. A class favorite was Child Support Jeopardy, a multimedia review of key concepts at the end of the financial training sessions. Marcia and I taught many sessions together and we were consistently received top ratings from our students. In addition, Marcia was our e-learning expert and assisted with developing our e-learning standards.”

Corinna Batora  
Michigan Office of Child Support

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“To Whom it May Concern,

It was a distinct pleasure to work with Marcia Witt while she was a Producer for Michigan State University's Virtual University and again recently when we ported our course from the original computer platform to a new learning management system. My role was as a subject matter expert consultant, responsible for creating and editing content for a 12-module, on line program in International Risk Management, with both FCIB (Finance Credit and International Business) and the US Dept. of Commerce as sponsors.

Marcia's role was invaluable as an instructional designer, project manager, and technical developer in both the course creation and various editing stages of the material. Her obvious intelligence, business sense, disposition, responsiveness and openness to ideas were keys to the high degree of success of this program. In the eight years since inception, over 1,300 business professionals from 35 countries around the world have achieved certification in a course that has been generally recognized as the preeminent program in commercial risk management. You can access more about the program at the FCIB website ([www.fcibglobal.com](http://www.fcibglobal.com)) Currently, I am instructing two sections with 102 on-line business professional from 25 countries.

It would be a distinct pleasure to have the opportunity to work with Marcia again. If you would like additional information, please let me know.

Sincerely,

Paul Beretz  
pberetz@pacbizsolutions.com  
925-672-2644”

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Marick Learning Services

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"Marcia started with us as an HTML developer, and then became technical lead on the Algebra/Data Analysis Web project, one of the online preparation courses offered to support students in preparing for the Maryland High School Assessments. In that role, she developed several tools that we used as templates for other courses, including a Developer Guide and an updated style sheet for use with the latest version of the Desire 2 Learn learning management system. Marcia was also instrumental in standardizing our coding for consistent implementation across several courses. She was our "go-to" person for troubleshooting code when files did not upload properly to the Learning Object Repository. As a trained librarian, her attention to detail is a boon. She was a great assist as we updated both the professional appearance and coding of the course. Marcia was also flexible and willing to tackle "and also" tasks without hesitation."

William Hawk

formerly with the Maryland State Department of Education, Maryland Virtual Learning Opportunities Program

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"Marcia has helped us with several projects over the years. She worked as a technical producer on our first and most successful online course when she still worked as a multimedia producer at Michigan State University. Later, as an independent contractor, she served as project manager when we were required to move that course from the original format to the new Angel Learning Management system. For another course, she helped us with instructional design and worked closely with our instructor to develop interactive elements to support his content. She is knowledgeable and versatile in all aspects of the learning project design and development process and her business acumen and exceptional interpersonal and communication skills are an added bonus. We look forward to working on more projects with Marcia!"

Aneta Spilman, FCIB President

(FCIB is The Association of Executives in Finance, Credit and International Business)